# SEO: A Must For Making Money Online

Marhgil A. Macuha

marhgil@macuha.com

#### **Definition**

Search Engine Optimization (SEO) is the process of improving the volume and quality of traffic to a web site from search engines via "natural" (organic or algorithmic) search results. (Wikipedia)

#### Natural Search Result

eb Mga Larawan Groups Mga Blog Pagsasalin Directory Gmail higit pa ▼	
Cheap manila hotels  Cheap manila hotels  Hanapin sa:   web   mga pahina sa Filipino   mga pahina mula sa Pilipinas	Paid Results
Web Resultang 1 - 10	sa halos 2,590,000 para sa cheap manila hotels (0.25 segundo)
Cheap Hotels Philippines  Book your accommodation online with the Hotel Experts & Save up to 70%!  Manila Hotels Cheap  www.AsiaTravel.com/Philippines  Instantly Confirm Next Day Rooms & Safely Pay Hotel Only On Check  Cheap Manila Hotels  HotelsCombined.com/Manila  Compare over 110 hotels in Manila Search 27 websites at once to save  Manila Hotels - Cheap Accommodation Deals in Manila - [Isalin ang pahinang ito]  Manila hotels from as low as \$37. With 63 hotels in Manila you'll find the perfect accommodation for your Manila stay.  www.hotelclub.net/hotel.reservations/Manila.htm - Naka-cache - Katulad  Affordable, Cheap Manila Hotel   Accommodations at Lotus Garden [Isalin ang pahinang Lotus Garden Hotel, an affordable, cheap Manila hotel, features 80 guest rooms all designed with the guests' comfort in mind. This affordable, cheap Manila www.citygardenhotels.com/lotus/accommodations.php - Naka-cache	Agoda.com/Manila-Philippines  Cheap Manila Hotels  Find & compare the cheapest hotels by clicking on their price Today! www.wego.com/hotels  Tingnan dito ang iyong ad »
Hotels in Manila Philippines from Budget to Five Star [Isalin and pahinang ito] The choice and quality of hotels in Manila Philippines can range from top end 5 star hotels to cheap and clean Pension Houses. You can also get some very www.philippines-travel-guide.com/hotels-in-manila-philippines.html - Naka-cache - Katulad	

#### **Current State of Search**

- Today, Google knows about more than 1 trillion web pages, and they find 2 billion new ones every day.
- Search engine results continue to get better every year.
- Good or bad...we are what search engines say we are.
- If people can't find you, you don't exist!

# Why SEO?

- When done correctly, your blog will get high volume of targetted traffic 24/7/365.
- With high volume of targetted traffic, anything is possible to make money.
  - Clicks on Adsense ads
  - Clicks on affiliate links where targetted traffic buy the products you endorsed
  - Direct advertisers will contact you to buy ad space = \$\$\$

### How Search Engine Works

- Robots or spiders crawl the internet everyday searching for new web pages by following thru the links.
- All web pages are "copied" and stored to a central search engine database called the "index".
- When someone search on a search engine, all of the sites that might be relevant are brought to the forefront following a very complex ranking algorithm.

## Search Engine Ranking Factors

- Keyword Use in Title Tag
- Overall Popularity of Site "Trust" & "Authority"
- Inbound Links
- Age of Site
- Internal Link Structure
- Keyword Use in Page Content
- Outbound Links to Quality/Relevant Sites
- Age of Page
- Keyword Use in Heading Tags (H1, H2, H3)
- Age of Link
- Site Speed

#### Concrete Steps

- Create A Search Engine-Friendly Blog
  - Keywords In The Title Tag
    - <title>Your Keywords Here</title>
  - Uses Header Tags For Title
    - <h2>Your Post Title Here</h2>
  - Content Loads First Before The Sidebar
  - Keyword-Rich Permalink URLs
    - http://www.macuha.com/?p=1234 X
    - http://www.macuha.com/make-money-online/
  - Related Post Plugin

### Concrete Steps

- Blog About What People Are Searching For
  - Gadget reviews
  - Upcoming events
  - How To's
  - Solution To Problems
  - Useful Information
  - Game cheats / secrets
  - Current events / scandals / Hot news

## Concrete Steps

- Link Building
  - Directory submission
  - Blogroll exchange links
  - Permalink exchanges
  - Social Bookmarking



- SEO takes time.
- Be patient.
- Read the Guerilla blogging e-book. Just google "guerilla blogging e-book" to get it for free.

